



# ANDRES Experiences Long-Term Success Utilizing GCPay for Subcontractor Pay App Management



## Introduction to ANDRES Construction

ANDRES Construction is a value-driven builder based in Dallas, Texas. ANDRES sets the standard for general contractors in their region with construction management, design build services, restoration, and more. Through collaboration and community, ANDRES makes a big impact from pre-construction through project completion.

ANDRES has been using GCPay for their subcontractor management and payment processing since 2011. We recently sat down with Warren Andres, President of ANDRES Construction, and Debbie Rollins, the company's controller, to hear more about this process and how GCPay has helped streamline their pay app workflow.

"Transitioning separately with GCPay can do one big impact. Pouch it once instead of multiple times throughout the month – that's efficiency."

— Matt Newman  
Controller, Alcorn Construction

## The Challenge

Before getting started with GCPay, the ANDRES Construction team processed each application for payment manually. The pay app had to be compared to the commitment data in Sage 300 manually, then the team would input the information in the payment application by hand. The process was painstaking and slow.

They also often experienced issues where the subcontract amounts would be inconsistent, whether transposed from last month or billing against unapproved change orders. Lien waivers presented another problem. The ANDRES team estimates that lien waivers were returned with incorrect data 85% of the time with their old process.

## Decision Making

The ANDRES team is always looking to be more efficient. They knew their slow payment application processing was not ideal and there therefore were thrilled when they were introduced to the GCPay solution. The ease of processing pay apps and matching data within their ERP is what ultimately convinced them to sign on with the platform.

The onboarding process was simple for ANDRES. Plus, Warren comments, “the subcontractors caught on quick and liked

the ease of GCPay” versus other pay app software they had researched or used previously. They quickly adopted GCPay across all their projects.

### GCPAY + SAGE 300

GCPay has been an integration partner with Sage 300 Construction & Real Estate since 2003. This partnership allows for information related to commitments, change orders, and compliance documents to sync automatically with GCPay. Approved applications for payment can be automatically pushed to Accounts Payable. GCPay's integration with Sage 300 ensures subcontractor commitments and change orders are detailed properly and processed accordingly.

"For us, GCPay equals better time management.  
It's incredibly easy to use the program.

**Debbie Rollins - Controller - ANDRES Construction**

## Solution + Results

Since bringing on GCPay, the ANDRES accounting team is much happier. They are saving valuable time by managing less physical paperwork and speeding up their processing time. Plus, they love that their subcontractors enjoy using GCPay is well.

The ANDRES team has also been impressed with the GCPay integration with Sage 300 CRE, their ERP system. They no longer have to spend time manually checking contract amounts, previously billed amounts or retainage because the integration ensures this data is always correct. They also don't have to enter the payment amount into Sage 300 by hand since it's already updated. "With GCPay, it just takes one click for all our pay requests to be processed." It doesn't get much faster than that!

The accounting team has also come to rely on the lien waiver functionality with GCPay. The ability to have all lien waivers downloaded and uploaded within GCPay with all the correct information has helped them save time and reduce risk. They no longer have to send documents back and forth to be manually updated.



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